

FIBRA Macquarie México

Supplementary Information (BMV: FIBRAMQ)

First Quarter 2024



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	Executive Summary: 1Q24 financial and operational results	4
1	Growth Capex	9
2	Industrial portfolio	12
3	Retail portfolio	16
4	Selected financial statements	21
5	Debt profile	30
6	AFFO calculation methodology	34
7	Appendix	37



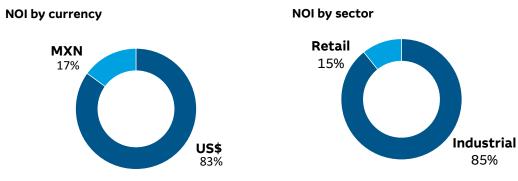
FIBRA Macquarie at a Glance As at March 31, 2024



Strategic focus

- FIBRA Macquarie focuses on the acquisition, development, ownership and management of industrial and retail real estate properties in Mexico
- Industrial properties administered by our internal property administration platform focused on providing high-quality customer service to current tenants and attracting new tenants
- Retail properties that provide a range of basic services and are located in high density urban areas, primarily in the Mexico City Metropolitan Area

Portfolio breakdown¹⁰



Financial summary

Metric	Amount
Market capitalization EOP ³	US\$1.5bn / Ps. 25.7bn
Total assets (proportionately combined) ³	US\$3.3bn / Ps. 54.2bn
Regulatory LTV ratio / Real Estate Net LTV ⁴	30.5% / 32.6%
NOI (LTM) ⁵	US\$215.8m / Ps. 3.7bn
Implied NOI cap rate (market cap-based) ⁶	8.8%
AFFO per certificate ⁷ / Scheduled distribution per certificate (1Q24)	Ps. 0.6368 / Ps. 0.5250
AFFO per certificate (LTM) ⁷ / Scheduled distributions per certificate (LTM)	Ps. 2.5371 / Ps. 2.1000
AFFO Yield / Distribution yield (LTM) ⁸	7.9% / 6.5%
ADTV (90-day) ⁹	US\$2.9m / Ps. 49.8m

Portfolio summary GLA GLA									
Туре	# of properties	# of tenants ¹	Occupancy	('000s sqm)	('000s sqft)				
Industrial	239	286	98.2%	2,875	30,947				
Retail ²	17	709	91.4%	430	4,629				
Total	256	995	97.3%	3,305	35,575				



1. The number of tenants is calculated on a per property basis. 2. Includes 100% of the property information with respect to each of the nine retail properties held through a 50/50 joint venture. 3. FX: March 31, 2024: Ps. 16.6780, certificate price Ps. 32.26, Outstanding CBFIs: 797,311,397. 4. Regulatory LTV calculated as (total debt + interest payable) / total assets, Net Real Estate LTV calculated as proportionally combined (debt + tenant security deposits - cash - deferred sales proceeds) / (fair market valued property values + land reserves + work in progress). 5. FX: Average rate - LTM: 17.3397 as of March 31, 2024. 6. Calculated as NOI LTM / Implied Operating RE Value; Implied Operating RE Value; is calculated as market capitalization + proportionately combined (debt - cash - land reserves), at the end of the quarter 7. Calculated using weighted average outstanding CBFIs for the respective period. 8. Calculated using EOP market cap and LTM AFFO and scheduled distributions. 9. ADTV uses the average FX rate for the 90 trading days up to March 31, 2024 of Ps. 16.9954. 10. Calculated using NOI LTM as of March 31, 2024, and LTM FX rate of Ps. 17.3397.

Executive Summary



1Q24 Key Metrics

US\$5.97 sqm/m	Industrial average rental rates (+1.6% QoQ; +6.1% YoY)	S 211k sqft	Constructed GLA - lease ups in stabilization
98.2%	Industrial occupancy EOP (+10 bps QoQ; +1 bps YoY)	635m sqft	Constructed GLA - deliveries (not leased)
(Industrial release spread - commercially negotiated (1Q24)	606m sqft	GLA under construction - to be delivered
US\$46.8m	Industrial Same Store NOI (exc. SLR) (US\$: +3.9% QoQ; +6.7% YoY)	S Ps. 1.2472	NOI per CBFI (exc. SLR) (US\$: +2.7% QoQ; +9.2% YoY)
S Ps. 179.60 sqm/m	Retail average rental rates (+1.3% QoQ; +5.8% YoY)	S Ps. 0.6368	AFFO per CBFI (US\$: -3.1% QoQ; +3.1% YoY)
91.4%	Retail occupancy EOP (-60 bps QoQ; +41 bps YoY)	Star Ps. 42.51	NAV per CBFI (-4.6% QoQ; +6.6% YoY)
(Retail release spread - commercially negotiated (1Q24)	32.6%	Real Estate Net LTV (+123 bps QoQ; -234 bps YoY)
S Ps. 141.7m	Retail Same Store NOI (exc. SLR) (Ps.: 1.2% QoQ; +5.8% YoY)	5.1x	Net Debt / EBITDA (4Q23: 4.9x ; 1Q23: 5.1x)

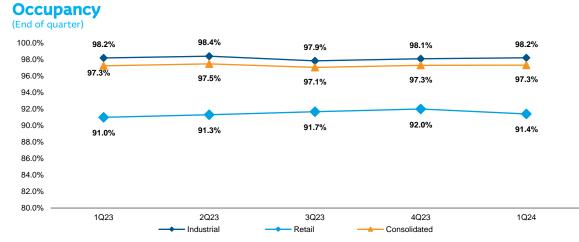
1Q24 Key financial metrics



	Ps. m⁵	Ps. m⁵		US\$m ^{5,6}	US\$m ^{5,6}	
Consolidated Portfolio ¹	1Q24	1Q23	Variance (%)	1Q24	1Q23	Variance (%)
Total revenues	1,112.2	1,091.5	1.9%	65.4	58.4	12.1%
Net Operating Income ² (inc. SLR)	952.9	950.4	0.3%	56.1	50.8	10.3%
NOI per certificate ³ (inc. SLR)	1.2401	1.2484	-0.7%	0.0730	0.0667	9.3%
NOI Margin ⁴ (inc. SLR)	85.7%	87.1%	-140bps	85.7%	87.1%	-140bps
Net Operating Income ² (exc. SLR)	958.4	956.7	0.2%	56.4	51.2	10.2%
NOI per certificate ³ (exc. SLR)	1.2472	1.2567	-0.8%	0.0734	0.0672	9.2%
NOI Margin ⁴ (exc. SLR)	86.2%	87.7%	-149bps	86.2%	87.7%	-149bps
Earnings before Interest, Tax , Depreciation & Amortization ²	864.1	877.6	-1.5%	50.8	46.9	8.4%
EBITDA per certificate ³	1.1245	1.1528	-2.4%	0.0662	0.0616	7.4%
EBITDA Margin ⁴	77.7%	80.4%	-271bps	77.7%	80.4%	-271bps
Funds From Operations ²	614.1	640.8	-4.2%	36.1	34.3	5.5%
FFO per certificate ³	0.7991	0.8418	-5.1%	0.0470	0.0450	4.5%
FFO Margin ⁴	55.2%	58.7%	-350bps	55.2%	58.7%	-350bps
Adjusted Funds From Operations ²	489.3	517.6	-5.5%	28.8	27.7	4.0%
AFFO per certificate ³	0.6368	0.6799	-6.3%	0.0375	0.0363	3.1%
AFFO Margin ⁴	44.0%	47.4%	-343bps	44.0%	47.4%	-343bps
- · · · · · · · · · · · · · · · · · · ·	004.0	070.0	4.50/	50.0	40.0	0.40/
Earnings before Interest, Tax , Depreciation & Amortization for Real Estate	864.0	876.8	-1.5%	50.8	46.9	8.4%
EBITDAre per certificate ³	1.1244	1.1517	-2.4%	0.0662	0.0616	7.4%
EBITDAre Margin ⁴	77.7%	80.3%	-265bps	77.7%	80.3%	-265bps
AMEFIBRA Funds From Operations ^{2,5}	622.1	647.7	-4.0%	36.6	34.6	5.7%
AMEFIBRA FFO per certificate ³	0.8095	0.8508	-4.9%	0.0476	0.0455	4.7%
AMEFIBRA FFO Margin ⁴	55.9%	59.3%	-341bps	55.9%	59.3%	-341bps

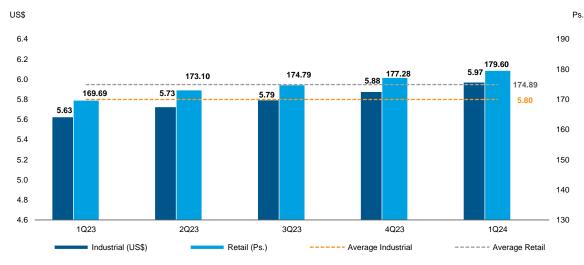
1. All results presented on economically proportionately combined basis. 2. For further details of the calculation methodology see the definition section in the Appendix. 3. Based on weighted average certificates outstanding during the respective period, 1Q24: 768,414,084 and 1Q23: 761,288,719. Margins are calculated as a % of total revenues. 5. All amounts are expressed in Ps. millions or US\$ millions except for per certificate margins and metrics. 6. FX average rates: 1Q24: 16.9954; 1Q23: 18.7041.

1Q24 Key Portfolio Metrics

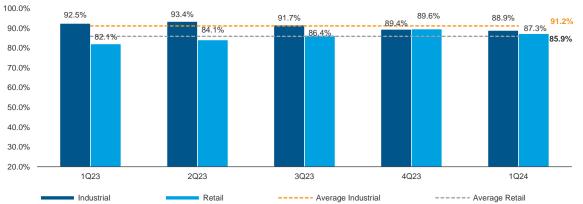


Rental rates

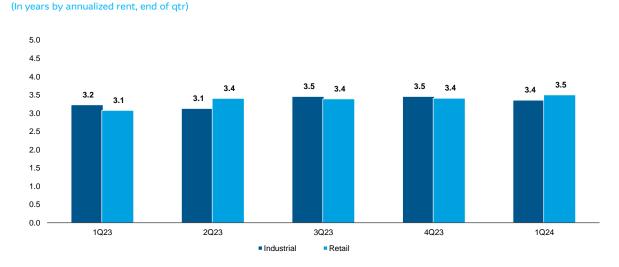
(Average monthly rent per leased sqm, end of qtr)







Weighted average lease term



Retention rate¹

FIBRA

México

Macquarie



7

Lease Rental Rate Summary

Industrial portfolio lease summary

Considers leases that have been in place for at least 12 months through to 1Q24

	GLA (sqm '000s) as of Mar 31, 2024 ²	ABR (US\$m) 1Q24	Rental Rate (US\$/sqm/m) 1Q23	Rental Rate (US\$/sqm/m) 1Q24	Weighted Average Rental Rate Increase 4Q23 (LTM) ³	Weighted Average Rental Rate Increase 1Q24 (LTM) ³	Weighted Average Rental Rate Increase 1Q24 ⁴
Contractual Increases ¹	2,213.6	155.9	5.62	5.87	5.6%	4.5%	5.2%
US CPI-linked	1,093.3	77.9	5.72	5.94	5.1%	3.8%	3.3%
MX CPI-linked ⁵	202.2	14.4	5.20	5.95	21.3%	14.3%	14.6%
Fixed % step up	601.9	43.8	5.88	6.06	2.4%	2.4%	5.0%
Capped rate increase	316.2	19.8	5.01	5.21	5.3%	5.5%	4.0%
Renewals	329.3	24.0	5.36	6.08	12.3%	13.4%	11.8%
Negotiated Renewals	265.2	19.7	5.34	6.19	14.1%	15.9%	11.8%
Contract Extensions	64.1	4.3	5.41	5.59	3.8%	3.1%	3.1%

Retail portfolio lease summary

Considers leases that have been in place for at least 12 months through to 1Q24

	GLA (sqm '000s) as of Mar 31, 2024 ²	ABR (Ps. m) 1Q24	Rental Rate (Ps./sqm/m) 1Q23	Rental Rate (Ps./sqm/m) 1Q24	Weighted Average Rental Rate Increase 4Q23 (LTM) ³	Weighted Average Rental Rate Increase 1Q24 (LTM) ³	Weighted Average Rental Rate Increase 1Q24 ⁴
Contractual Increases – MX CPI-linked	212.0	394.4	147.83	155.06	5.6%	4.9%	4.5%
Renewals	68.0	173.7	202.07	213.03	3.9%	5.4%	3.7%
Negotiated Renewals	33.3	117.0	276.07	292.72	3.8%	6.0%	5.8%
Contract Extensions	34.7	56.7	130.96	136.45	4.3%	4.2%	0.0%

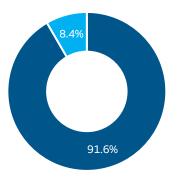
Portfolio rental rate - indexation profile by quarter of escalation (% of ABR)⁶

					Total as of Mar To	tal as of Mar	Var YoY
Indexation Type by Quarter (%)	1Q	2Q	3Q	4Q	31, 2024	31, 2023	(bps)
US CPI-linked Industrial portfolio	15.2%	9.3%	11.6%	7.4%	43.6%	37.6%	602 bps
MX CPI-linked Total portfolio	7.3%	3.0%	2.5%	9.3%	22.1%	22.2%	(10 bps)
MX CPI-linked Industrial portfolio	3.5%	0.7%	0.4%	2.0%	6.6%	7.5%	(89 bps)
MX CPI-linked Retail portfolio	3.8%	2.3%	2.1%	7.3%	15.5%	14.7%	79 bps
CPI-linked Total portfolio	22.6%	12.3%	14.1%	16.7%	65.7%	59.8%	592 bps
Fixed % step up Industrial portfolio	5.2%	7.5%	3.0%	4.5%	20.2%	23.1%	(284 bps)
Capped rate increase Industrial portfolio	5.0%	2.7%	0.8%	5.2%	13.7%	16.8%	(311 bps)
Capped rate increase Retail portfolio	0.2%	0.0%	0.1%	0.1%	0.3%	0.3%	3 bps
Total portfolio	32.9%	22.5%	18.0%	26.6%	100.0%	100.0%	0 bps

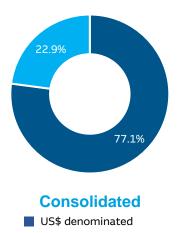
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Portfolio ABR composition by currency



Industrial



Ps. denominated

Note: all figures are reported as of the end of their respective quarter.

1. Actual invoicing of leases has a 2-month lag between actual inflation due to the difference in the temporality of invoicing and inflation data being published by official sources. 2. Considers leases in place as at March 31, 2023, that were subject to a contractual escalation or renewals as applicable, for the twelve-month period to March 31, 2024. 3. Considers base rent contractual escalations or renewals as applicable, for the twelve-month period to March 31, 2024. 4. Considers base rent contractual escalations or renewals as applicable, for the twelve-month period to March 31, 2024. 5. FX-neutral increase is 5.3% for 1Q24 and 5.6% for LTM up to 1Q24. 6. MXN leases converted to USD at an FX Rate of 16.8935. Considers proportionately combined ABR.



01

Growth Capex



Growth capex projects

▶ 1.5m sqft of growth GLA under development or stabilization

► LTD US\$254m of expansions and development completed or committed at ~11.0% yield, totaling 3.8m sqft of GLA

► Acquired a 25ha land parcel in Nuevo León adjacent to FIBRA MQ's Apodaca industrial park to develop four industrial buildings totaling 906k sqft of GLA¹

Targeting stabilized NOI yield of 9% to 11%

Buildings under development/stabilization: 6 GLA: 1,451k sqft of GLA Total Investment: US\$125.8m

Locations: Reynosa (143k sqft of GLA) MCMA (734k sqft of GLA)

Tijuana (406k sqft of GLA) Ciudad Juárez (267k sqft of GLA) Monterrey (410k sqft of GLA)

Land bank for future industrial development:

Additional potential GLA of 3.9m sqft

Land bank by location ('000s sqft)

	Land size	Completed		Completed +	Additional potential GLA p	Total
MCMA ²	1,581	510			• •	734
Monterrey	4,697	183	410	593	1,116	1,710
Reynosa	524	-	144	144	95	239
Ciudad Juárez	5,868	-	267	267	2,192	2,459
Tijuana	2,682		406	406	467	873
Total	15.351	693	1.451	2.144	3.871	6.015

1. Transaction closing occurred on April 19, 2024. 2. MCMA; Mexico City Metropolitan Area, FIBRA Macquarie JV equity stake is 80. 5% . 3. Under construction or stabilization.







Industrial development and expansions





Project	City	Project Type	# of Projects	Incremental GLA ('000 sqft)	Investment (USDe\$ '000s)	NOI Yield ¹		Completion / Expected Completion	NOI Contribution Date	Initial Lease term (years)
Delivered (inception to 2016)										
Total			13	499	25.2	11.9%	Actual			8.8
Delivered (2017 to date)										
Expansions			14	555	26.0	11.6%	Actual			8.3
REY030	Reynosa	Development	1	145	8.0	11.1%	Actual	2Q17		5.0
JUA043 (LEED Certified)	Ciudad Juárez	Development	1	201	9.0	11.4%	Actual	4Q19		3.0
JUA044 (LEED Gold)	Ciudad Juárez	Development	1	217	10.7	11.3%	Actual	2Q20		10.0
MTY042 (LEED Platinum)	Monterrey	Development	1	183	12.7	10.4%	Actual	3Q22		10.0
MEX008 ²	MCMA	Development	1	510	36.1	12.0%	Actual	3Q23		10.0
Total			19	1,812	102.5	11.5%	Actual			8.5
Total delivered projects			32	2,310	127.6	11.6%	Actual			8.6
Developments and expansions in progress										
MEX009 ² (In stabilization)	MCMA	Development	1	225	15.3	9%-11%	Target	4Q23	FY24	n.a.
MTY043 (in stabilization)	Monterrey	Development	1	211	22.1	11.9%	Estimate	4Q23	Mid-FY24	10.0
MTY044	Monterrey	Development	1	200	18.5	9%-11%	Target	1H24	FY24/FY25	n.a.
REY031 (in stabilization)	Reynosa	Development	1	144	9.9	9%-11%	Target	4Q23	FY24/FY25	n.a.
TIJ031	Tijuana	Development	1	406	40.6	9%-11%	Target	2H24	FY25	n.a.
JUA045 (in stabilization)	Ciudad Juárez	Development	1	267	19.4	9%-11%	Target	4Q23	FY24/FY25	n.a.
Total			6	1,451	125.8					10.0
Total delivered projects + developments in progress			38	3,762	253.5	11.0%				8.8

1. The NOI yield is presented on the basis of the agreed upon terms for the expansion or development and other leasing assumptions and does not reflect actual NOI yield, which may differ from the agreed upon terms. Note: There is no guarantee FIBRA Macquarie will pursue any of the potential expansions or developments described herein or, if such an expansion or development is pursued, that FIBRA Macquarie will be successful in executing it. In addition, there can be no assurance the expansions or developments will be available or achieved on the terms described herein or otherwise or that any expansion or development performs as expected. 2. Project held through a JV in which FIBRA Macquarie has a 80.5% stake.



02

Industrial Portfolio



Industrial portfolio: Operating highlights

Financial and operational metrics

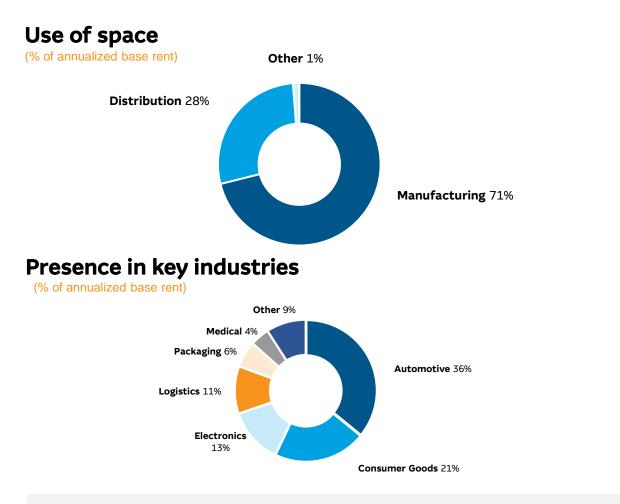
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i mancial and operational metrics			Var (%) 1Q24 vs		
	1Q24	4Q23	4Q23	1Q23	Var (%) 1Q24 vs 1Q23
Selected financial metrics (Ps. m)					
Revenues	\$913.4	\$916.6	(0.4%)	\$912.3	0.1%
Expenses	(\$101.1)	(\$107.7)	(6.1%)	(\$87.9)	15.1%
NOI (inc. SLR)	\$812.2	\$808.9	0.4%	\$824.4	(1.5%)
NOI (exc. SLR)	\$816.6	\$811.7	0.6%	\$822.7	(0.7%)
Normalized below FFO items (Ps. m)					
Tenant improvements	(\$35.9)	(\$37.0)	(2.8%)	(\$35.6)	0.9%
Leasing commissions	(\$19.7)	(\$19.4)	1.9%	(\$16.4)	20.2%
Maintenance capex	(\$55.2)	(\$60.5)	(8.8%)	(\$62.1)	(11.1%)
Internal engineering & leasing costs	(\$12.5)	(\$12.0)	4.2%	(\$10.9)	14.7%
Selected financial metrics (US\$ m)					
Revenues	\$53.5	\$52.0	2.9%	\$48.4	10.6%
Expenses	(\$5.9)	(\$6.1)	(2.8%)	(\$4.7)	26.6%
NOI (inc. SLR)	\$47.8	\$46.0	3.9%	\$44.1	8.4%
NOI (exc. SLR)	\$48.0	\$46.2	4.1%	\$44.0	9.2%
Normalized below FFO items (US\$ m)					
Tenant improvements	(\$2.1)	(\$2.1)	0.5%	(\$1.9)	11.1%
Leasing commissions	(\$1.2)	(\$1.1)	5.4%	(\$0.9)	32.3%
Maintenance capex	(\$3.2)	(\$3.4)	(5.7%)	(\$3.3)	(2.2%)
Internal engineering & leasing costs	(\$0.7)	(\$0.7)	7.8%	(\$0.6)	26.2%
Selected operating and profitability metrics					
Occupancy (%) EOP	98.2%	98.1%	10 bps	98.2%	1 bps
Occupancy (%) Avg.	98.0%	97.9%	16 bps	97.8%	21 bps
GLA ('000s sqft) EOP	30,946.7	30,946.7	(0.0%)	30,452.5	1.6%
Weighted Avg rental rate (US\$/sqm/m)	\$5.97	\$5.88	1.6%	\$5.63	6.1%
LTM Retention Rate (%, sqft) EOP	88.2%	89.4%	(119 bps)	92.5%	(425 bps)
WALT (yrs) EOP	3.4	3.5	(2.9%)	3.2	4.0%
NOI margin (inc. SLR, %)	88.9%	88.3%	68 bps	90.4%	(144 bps)
NOI margin (exc. SLR, %)	89.4%	88.6%	85 bps	90.2%	(77 bps)
BOP Avg FX (revenue)	17.06	17.62	(3.2%)	18.85	(9.5%)
EOP FX (balance sheet)	16.68	16.89	(1.3%)	18.11	(7.9%)
Avg FX (expenses)	17.00	17.58	(3.3%)	18.70	(9.1%)

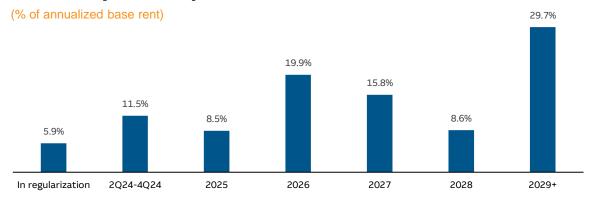
1. All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

FIBRA Macquarie's industrial presence



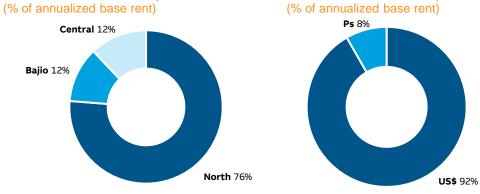


Lease expiration profile



Lease currency

Presence in key markets



Top 10 customers represent approximately 24.3% of annualized base rent with a weighted average lease term remaining of 4.8 years

Industrial leasing summary and regional overview



1Q24 Industrial leasing highlights

Transaction	Market	GLA (sqft)	Industry	Country of domicile	Term
New Lease	Saltillo	115,530	Automotive	South Korea	5 years
New Lease	Mexicali	12,610	Logistics	United States	3 years
Renewal	Monterrey	302,107	Packaging	United Stated	10 years
Renewal	Monterrey	102,085	Logistics	México	5 years
Renewal	Ciudad Juárez	56,305	Consumer Goods	United Stated	3 years

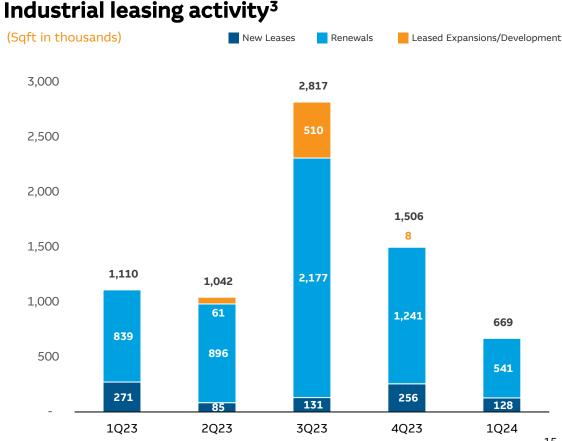
Regional overview

(As of March 31, 2024)

	North	Bajio	Central	Total
Number of Buildings	181	26	32	239
Number of Customers ¹	216	26	44	286
Square feet of GLA ('000s)	24,184.0	3,637.1	3,125.5	30,946.7
Occupancy EOP (%)	98.3%	100.0%	95.5%	98.2%
% Annualized Base Rent	76.1%	11.7%	12.2%	100.0%
Weighted Avg. Monthly US\$ Rent per Leased sqm EoP ²	\$5.81	\$5.85	\$7.42	\$5.97

1. Number of customers is calculated on a per property basis. 2. FX rate: 16.6780. 3. Based on lease signing date.

Note: information presented includes 100% of rental rates and GLA relating to properties held in a joint venture with 80.5% interest







03

Retail Portfolio



Retail portfolio: Operating highlights

Financial and operational metrics

FIBRA Macquarie México



•			Var (%) 1Q24		Var (%) 1Q24
Ps. millions; except operating stats ¹	1Q24	4Q23	vs 4Q23	1Q23	vs 1Q23
Selected financial metrics					
Revenues	\$198.9	\$195.3	1.8%	\$179.2	11.0%
Lease Rental Income ²	\$156.1	\$152.3	2.5%	\$138.7	12.6%
Lease Variable Income ³	\$25.9	\$25.6	1.2%	\$23.5	10.4%
Other Variable Income₄	\$16.9	\$17.4	(3.2%)	\$17.1	(1.4%)
Expenses	(\$58.2)	(\$58.2)	0.0%	(\$53.2)	9.4%
NOI (inc. SLR)	\$140.6	\$137.1	2.6%	\$126.0	11.6%
NOI (exc. SLR)	\$141.7	\$140.0	1.2%	\$134.0	5.8%
Selected operating and profitability metrics					
Occupancy (%) EOP	91.4%	92.0%	(60 bps)	91.0%	41 bps
Occupancy (%) Avg.	91.2%	91.9%	(63 bps)	91.0%	25 bps
GLA ('000s sqm) EOP	430.0	429.9	0.0%	427.6	0.6%
Weighted Avg Rental rate (Ps./sqm/m)	\$179.60	\$177.28	1.3%	\$169.69	5.8%
LTM Retention Rate (%, sqft) EOP	87.3%	89.6%	(231 bps)	82.1%	523 bps
WALT (yrs) EOP	3.5	3.4	2.6%	3.1	13.8%
NOI margin (inc. SLR, %)	70.7%	70.2%	53 bps	70.3%	42 bps
NOI margin (exc. SLR, %)	71.3%	71.7%	(41 bps)	74.8%	(349 bps)
Foot and car park traffic ⁵					
Foot traffic ('000s visitors) ⁵	3,100.7	2,982.3	4.0%	2,633.1	17.8%
Car park traffic ('000s cars)	960.3	1,040.2	(7.7%)	903.3	6.3%
Normalized below FFO items					
Tenant improvements	(\$0.2)	(\$0.2)	-	(\$0.2)	9.4%
Leasing commissions	(\$2.6)	(\$2.1)	20.7%	(\$1.7)	52.8%
Normalized maintenance capex	(\$4.2)	(\$3.8)	9.7%	(\$2.8)	51.2%

1. All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding. Numbers are presented on a proportionally combined basis 2. Lease Rental Income includes Lease related income, straight line rent and early termination. 3. Lease Variable Income includes late fees, tenant recoveries and variable income. 4. Other Variable Income includes car parking income, marketing income and other income. 5. Foot traffic data from the following wholly-owned properties: Coacalco Power Center, Tecamac Power Center, City Shops Valle Dorado, City Shops Del Valle, and Plaza San Roque. Car park traffic data from the following wholly-owned properties; Coacalco Power Center, Tecamac Power Center, City Shops Valle Dorado, City Shops Del Valle, Plazaragoza, and Plaza San Roque.

FIBRA Macquarie's retail presence

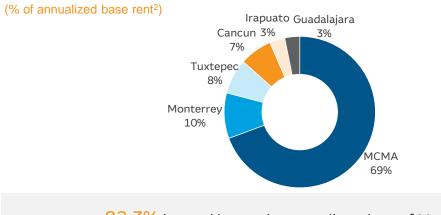
FIBRA Macquarie México



Retail portfolio highlights

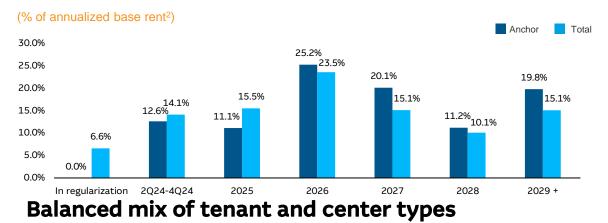
- Defensive portfolio primarily located in the top retail market of Mexico City Metropolitan Area (MCMA)
- All leases are inflation protected and provide for recovery of common area ٠ maintenance and other property-related costs
- 100% of the leases are denominated in Mexican Pesos ٠
- Customers include well-known names such as Walmart. H-E-B. Chedraui. Liverpool, The Home Depot, Alsea, Cinépolis, Cinemex and Smart Fit

Important presence in key metro areas



82.3% located in top three retail markets of Mexico¹

Lease expiration profile



(% of annualized base rent²)



Top 10 customers represent approximately 43.3% of annualized base rent with a weighted average lease term remaining of 4.8 years

Retail leasing and regional overview

FIBRA Macquarie México



1Q24 Retail leasing highlights

Transaction	Shopping Center	GLA (sqm)	Sector	Customer
New Lease	Power Center Coacalco	3,500	Gym	Fitsi
Renewal	City Shops Valle Dorado	7,753	Hotel	NH Hotel
Renewal	City Shops Valle Dorado	3,220	Cinema	Cinemex
Renewal	Multiplaza Lindavista	1,012	Apparel	Promoda
Renewal	Power Center Coacalco	900	Furniture	D'Europe
Renewal	Power Center Tecamac	385	Bank	Citibanamex
Renewal	Power Center Coacalco	360	Bank	Citibanamex

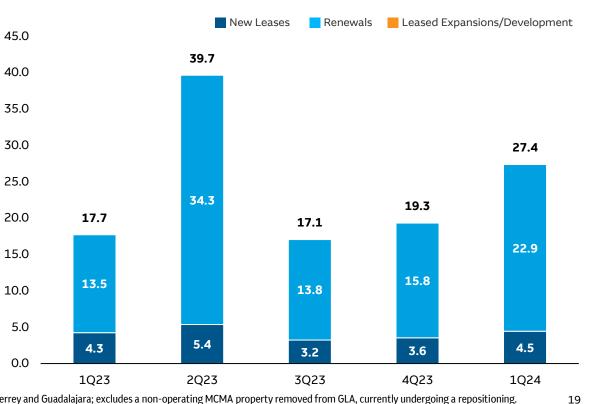
Regional overview

(As of March 31, 2024)

	Major Metro Markets ⁴	Other Regional Markets	Total
Number of Shopping Centers	12	5	17
Number of Customers ¹	528	181	709
Square Meters '000s GLA	347.1	82.9	430.0
Occupancy EOP (%)	89.9%	97.7%	91.4%
% Annualized Base Rent	82.3%	17.7%	100%
Weighted Avg. Monthly Rent per Leased sqm ²	Ps. 186.12 US\$ 11.16	Ps. 154.47 US\$ 9.26	Ps. 179.60 US\$ 10.77

Retail leasing activity³

(sqm in thousands)



1. Number of customers is calculated on a per property basis. 2. FX rate: 16.6780. 3. Based on lease signing date. 4. Refers to Mexico City, Monterrey and Guadalajara; excludes a non-operating MCMA property removed from GLA, currently undergoing a repositioning. Note: information presented includes 100% of rental rates and GLA relating to properties held in a 50/50 joint venture.

Retail segment overview

Wholly-owned portfolio

- Portfolio consists of 8 properties:
 - 2 power centers
 - 3 urban infills
 - 1 community shopping center
 - 1 mixed-use property
 - 1 non-operating MCMA property not included in GLA, subject to repositioning
- Main anchors:
 - Walmart
 - Sam's Club
 - The Home Depot



FIBRA Macquarie México MACQUARIE

Joint venture portfolio

- Portfolio consists of 9 properties:
 - 6 community shopping centers
 - 2 urban infills
 - 1 mixed-use property

• Main anchors:

- Walmart
- Cinépolis
- Chedraui

1Q24 Operational metrics by portfolio

	Wholly-owned			Joint venture ¹			Total ¹		
	1Q24	1Q23	Var	1Q24	1Q23	Var	1Q24	1Q23	Var
Occupancy EOP (%)	91.4%	93.3%	-184 bps	91.4%	88.4%	303 bps	91.4%	91.0%	41 bps
Average monthly rental rate (in Ps. per sqm)	164.4	158.2	3.9%	197.3	183.7	7.4%	179.6	169.7	5.8%
Weighted average lease term remaining (years)	3.3	3.0	11.2%	3.7	3.2	15.7%	3.5	3.1	13.8%
Total GLA (sqm thousands)	231.0	229.9	0.5%	199.0	197.7	0.6%	430.0	427.6	0.6%



04

Selected Financial Statements



Detailed IFRS Consolidated Income Statement Macquarie by Segment



FIBRA

México

				Mar 31, 2024				Mar 31, 2023
	Who	lly-owned			VL		Proportionally	Proportionally
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial ²	Combined	Combined
Lease related income	-	833.2	105.3	938.4	51.8	18.6	1,008.8	1,007.1
Tenant recoveries	-	62.6	12.0	74.5	8.3	0.3	83.1	68.3
Straight line rent	-	(4.3)	(0.4)	(4.7)	(0.7)	(0.1)	(5.5)	(6.3)
Car parking income	-	-	12.5	12.5	2.9	-	15.4	15.9
Late fee and early termination	-	3.1	-	3.1	0.1	-	3.2	0.0
Variable income (linked to tenant sales)	-	-	0.9	0.9	4.7	-	5.7	5.3
Marketing income	-	-	0.9	0.9	0.6	-	1.5	1.2
Total property related revenues	-	894.5	131.1	1,025.6	67.7	18.9	1,112.2	1,091.5
Property management expenses	-	(19.1)	(3.9)	(23.0)	(2.9)	-	(25.9)	(28.1)
Property maintenance	-	(15.2)	(8.7)	(24.0)	(8.1)	(0.0)	(32.1)	(30.9)
Industrial park fees	-	(11.1)	-	(11.1)	-	-	(11.1)	(10.6)
Painting expense	-	(5.3)	(0.1)	(5.5)	-	-	(5.5)	(8.1)
Property taxes	-	(21.4)	(7.7)	(29.1)	(1.0)	(0.3)	(30.4)	(23.9)
Property insurance	-	(6.2)	(0.7)	(6.9)	(0.5)	(0.1)	(7.5)	(7.2)
Security services	-	(2.7)	(4.9)	(7.6)	(2.7)	(0.3)	(10.5)	(9.3)
Property related legal and consultancy expenses	-	(1.2)	(1.2)	(2.4)	(0.6)	(0.5)	(3.5)	(4.0)
Tenant improvement amortization	-	(33.4)	-	(33.4)	(0.2)	-	(33.6)	(23.7)
Leasing commissions amortisation ¹	-	(23.5)	(1.5)	(25.1)	(0.2)	(1.2)	(26.5)	(24.0)
Impairment of trade receivables	-	(16.3)	(0.2)	(16.5)	(0.8)	-	(17.4)	(8.9)
Other operating expenses	-	(6.7)	(9.4)	(16.1)	(4.9)	(0.0)	(21.0)	(18.3)
Total property related expenses	-	(162.2)	(38.4)	(200.6)	(21.9)	(2.4)	(224.9)	(196.8)

1. Leasing commissions amortization includes internal leasing services. 2. On September 14, 2020, FIBRAMQ acquired an initial 50.0% interest in a premium land parcel in the Mexico City Metropolitan Area through a new joint venture trust, with the remaining 50.0% contributed by the land-owner. This column reflects FIBRAMQ's proportionate share (80.5%) of revenue and expenses relating to the new joint venture trust.

Note A: Proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.

Note B: All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

Statement by Segment (cont'd) Detailed IFRS Consolidated Income



				Mar 31, 2024				Mar 31, 2023	
	Who	Wholly-owned			JV			Proportionally	
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial ¹	Combined	Combined	
Management fees	(60.1)	-	-	(60.1)	-	-	(60.1)	(47.9)	
Transaction related expenses	(0.1)	(0.0)	-	(0.1)	-	-	(0.1)	(0.8)	
Professional, legal and general expenses	(27.6)	(3.1)	(0.3)	(31.0)	(0.3)	(0.1)	(31.4)	(24.6)	
Finance costs	-	(206.1)	(26.7)	(232.8)	(18.0)	-	(250.8)	(245.7)	
Interest income	5.4	0.6	0.7	6.8	1.3	0.6	8.7	15.8	
Other income	-	1.9	-	1.9	-	(1.5)	0.4	0.5	
Foreign exchange gain/(loss)	151.2	48.5	0.0	199.8	-	(0.6)	199.2	1,072.6	
Net unrealized FX loss on investment property	-	(534.4)	-	(534.4)	-	(12.6)	(547.0)	(2,791.6)	
Revaluation gain on investment properties	-	451.9	38.3	490.2	31.7	183.9	705.8	338.9	
Unrealized gain/(loss) on interest rate swaps	124.1	-	-	124.1	-	-	124.1	(42.6)	
Total other operating income/(expense)	193.0	(240.6)	12.0	(35.7)	14.7	169.8	148.8	(1,725.5)	
Profit/(loss) for the period per Interim Financial Statements	193.0	491.7	104.7	789.3	60.5	186.2	1,036.1	(830.8)	

1. On September 14, 2020, FIBRAMQ acquired an initial 50.0% interest in a premium land parcel in the Mexico City Metropolitan Area through a new joint venture trust, with the remaining 50.0% contributed by the land-owner. This column reflects FIBRAMQ's proportionate share (80.5%) of revenue and expenses relating to the new joint venture trust.

Note A: Proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.

IFRS net profit to NOI¹ Adjustments by Segment



				Mar 31, 2024				Mar 31, 2023	
	Who	lly-owned			JV		Proportionally	Proportionally	
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial ³	Combined	Combined	
Profit/(loss) for the period per Interim Financial Statements	193.0	491.7	104.7	789.3	60.5	186.2	1,036.1	(830.8)	
Adjustment items:									
Management fees	60.1	-	-	60.1	-	-	60.1	47.9	
Transaction related expenses	0.1	0.0	-	0.1	-	-	0.1	0.8	
Professional, legal and general expenses	27.6	0.6	0.3	28.5	0.3	0.1	28.9	24.6	
Finance costs	-	206.1	26.7	232.8	18.0	-	250.8	245.7	
Interest income	(5.4)	(0.6)	(0.7)	(6.8)	(1.3)	(0.6)	(8.7)	(15.8)	
Other income	-	(1.9)	-	(1.9)	-	1.5	(0.4)	(0.5)	
Foreign exchange (gain)/loss	(151.2)	(48.5)	(0.0)	(199.8)	-	0.6	(199.2)	(1,072.6)	
Net unrealized FX loss on investment property	-	534.4	-	534.4	-	12.6	547.0	2,791.6	
Revaluation gain on investment properties	-	(451.9)	(38.3)	(490.2)	(31.7)	(183.9)	(705.8)	(338.9)	
Unrealized (gain)/loss on interest rate swaps	(124.1)	-	-	(124.1)	-	-	(124.1)	42.6	
Net Property Income	0.0	732.3	92.7	825.0	45.9	16.4	887.3	894.7	
Adjustment items:									
Tenant improvements amortization	-	33.4	-	33.4	0.2	-	33.6	23.7	
Leasing commissions amortization ²	-	23.5	1.5	25.1	0.2	1.2	26.5	24.0	
Painting expense	-	5.3	0.1	5.5	-	-	5.5	8.1	
Net Operating Income	0.0	794.6	94.4	889.0	46.3	17.6	952.9	950.4	

1. NOI includes lease-related and other variable income, less property operating expenses (including property administration expenses). 2. Leasing commissions amortization includes internal leasing services. 3. On September 14, FIBRAMQ acquired an initial 50.0% interest in a premium land parcel in the Mexico City Metropolitan Area through a new joint venture trust, with the remaining 50.0% contributed by the land-owner. This column reflects FIBRAMQ's proportionate share of revenue and expenses relating to the new joint venture trust.

Note A: A proportionate share of revenue and expenses relating to (i) the nine retail properties held through the 50/50 joint venture with Grupo Frisa and (ii) the Industrial portfolio (FIBRAMQ 80.5% interest) have been included in the respective categories above.

Note B: All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

Adjustments by Segment FFO¹ and AFFO²



				Mar 31, 2024				Mar 31, 2023
	W	holly-owned			JV		Proportionally	Proportionally
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial	Combined	Combined
Net Operating Income	0.0	794.6	94.4	889.0	46.3	17.6	952.9	950.4
Management fees	(60.1)	-	-	(60.1)	-	-	(60.1)	(47.9)
Professional, legal and general expenses	(27.6)	(0.6)	(0.3)	(28.5)	(0.3)	(0.1)	(28.9)	(24.6)
Transaction related expenses	(0.1)	(0.0)	-	(0.1)	-	-	(0.1)	(0.8)
Other income	-	1.9	-	1.9	-	(1.5)	0.4	0.5
EBITDAre ³	(87.8)	795.9	94.1	802.1	45.9	16.0	864.1	877.6
Financial income	5.4	0.6	0.7	6.8	1.3	0.6	8.7	15.8
Interest expense ⁴	-	(202.3)	(26.2)	(228.5)	(17.7)	-	(246.3)	(241.9)
Normalized debt costs	(12.1)	-	-	(12.1)	(0.4)	-	(12.5)	(10.6)
FIBRAMQ Funds From Operations ⁵	(94.5)	594.2	68.6	568.3	29.1	16.7	614.1	640.8
Maintenance capital expenditures ⁶	-	(57.2)	(3.0)	(60.2)	(0.8)	-	(61.0)	(63.2)
Tenant improvements	-	(32.3)	-	(32.3)	(0.2)	-	(32.5)	(28.8)
Above-standard tenant improvements	-	(3.6)	-	(3.6)	-	-	(3.6)	(7.0)
Extraordinary maintenance capital expenditures	-	2.0	(0.3)	1.7	-	-	1.7	(1.6)
Leasing commissions	-	(19.7)	(2.1)	(21.8)	(0.5)	-	(22.3)	(18.1)
Internal platform engineering costs	-	(3.1)	-	(3.1)	-	-	(3.1)	(2.9)
Internal platform leasing costs	-	(9.3)	-	(9.3)	-	-	(9.3)	(7.9)
Straight lining of rents	-	4.3	0.4	4.7	0.7	0.1	5.5	6.3
Adjusted Funds From Operations	(94.5)	475.2	63.5	444.3	28.3	16.7	489.3	517.6
		504.2		500.7	20.1	107		<u> </u>
FIBRAMQ Funds From Operations	(94.5)	594.2	68.6	568.3	29.1	16.7	614.1	640.8
Add: Normalized debt costs	12.1	-	-	12.1	0.4	-	12.5	10.6
Less: Amortization of debt costs per IFRS	-	(3.7)	(0.5)	(4.2)	(0.3)	-	(4.5)	(3.8)
AMEFIBRA Funds From Operations	(82.4)	590.5	68.1	576.1	29.3	16.7	622.1	647.7

1. FFO is equal to EBITDA plus interest income less interest less income tax expense and normalized financing costs. 2. AFFO is derived by adjusting FFO for straight-line rent, normalized capital expenditure (including painting expense), normalized abovestandard tenant improvements, normalized extraordinary capex, normalized tenant improvement and normalized third-party leasing commissions, all based upon the rolling three-year average of actual cash expenditure, and 2) normalized leasing and engineering-related costs incurred by the internal property management platform based upon the rolling three-year average on accrual basis, prospectively from January 1, 2024. 3. EBITDAre includes NOI less FIBRA-level management fees, corporate expenses, professional & legal expenses and business development (transaction related) expenses. 4. Excludes amortization of upfront borrowing costs. 5. All items below FFO except straight lining of rents are calculated based on a cash basis three-year rolling average. 6. Excludes expansions, development and remodeling costs.

Note A: A proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.

Note B: All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

Reconciliations of profit/(loss) per interim financial statements to FFO and AMEFIBRA FFO



				Mar 31, 2024				Mar 31, 2023
	W	nolly-owned			٦V		Proportionally	Proportionally
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial ²	Combined	Combined
Profit/(Loss) for the period per Interim Financial Statements	193.0	491.7	104.7	789.3	60.5	186.2	1,036.1	(830.8)
Adjustment items:								
Tenant improvements amortization	-	33.4	-	33.4	0.2	-	33.6	23.7
Leasing commissions amortization ¹	-	23.5	1.5	25.1	0.2	1.2	26.5	24.0
Painting expense	-	5.3	0.1	5.5	-	-	5.5	8.1
Internal platform related costs	-	2.4	-	2.4	-	-	2.4	-
Foreign exchange (gain)/loss	(151.2)	(48.5)	(0.0)	(199.8)	-	0.6	(199.2)	(1,072.6)
Net unrealized FX loss on investment property	-	534.4	-	534.4	-	12.6	547.0	2,791.6
Revaluation gain on investment properties	-	(451.9)	(38.3)	(490.2)	(31.7)	(183.9)	(705.8)	(338.9)
Unrealized (gain) / loss on interest rate swaps	(124.1)	-	-	(124.1)	-	-	(124.1)	42.6
AMEFIBRA Funds From Operations	(82.4)	590.5	68.1	576.1	29.3	16.7	622.1	647.7
Add: Normalized debt costs	(12.1)	-	-	(12.1)	(0.4)	-	(12.5)	(10.6)
Less: Amortization of debt costs per IFRS	-	3.7	0.5	4.2	0.3	-	4.5	3.8
Funds From Operations, as modified by FIBRA Macquarie	(94.5)	594.2	68.6	568.3	29.1	16.7	614.1	640.8

1. Leasing commissions amortization includes internal leasing services. 2. On September 14, 2020, FIBRAMQ acquired an initial 50.0% interest in a premium land parcel in the Mexico City Metropolitan Area through a new joint venture trust, with the remaining 50.0% contributed by the land-owner. This column reflects FIBRAMQ's proportionate share (80.5%) of revenue and expenses relating to the new joint venture trust.

Note A: All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

Note B: A proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.

Net Assets by Segment



				Mar 31, 2024				Mar 31, 2023
	Who	lly-owned			VL		Proportionally	Proportionally
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial	Combined	Combined
Current assets								
Cash and cash equivalents	374.2	99.9	23.2	497.4	17.8	20.7	535.8	422.7
Trade receivables, net ¹	-	61.8	4.2	66.0	6.4	1.5	73.9	29.8
Other receivables	-	0.0	-	0.0	-	-	0.0	0.0
Other assets	50.3	68.7	28.4	147.5	8.0	19.5	175.0	161.6
Total current assets	424.5	230.5	55.8	710.9	32.2	41.7	784.7	614.0
Non-current assets		47.0		47.0	07.0			
Restricted cash	-	13.8	-	13.8	27.9	-	41.7	24.6
Other assets	-	148.6	22.9	171.5	18.1	19.0	208.6	226.7
Goodwill	-	841.6	-	841.6	-	-	841.6	841.6
Investment properties	-	43,880.4	4,712.2	48,592.5	1,835.3	1,709.2	52,137.0	48,458.1
Derivative financial instruments	-	205.9	-	205.9	-	-	205.9	135.8
Total non-current assets	-	45,090.3	4,735.1	49,825.4	1,881.3	1,728.1	53,434.8	49,686.9
Total assets	424.5	45,320.8	4,790.9	50,536.2	1,913.5	1,769.8	54,219.5	50,300.9
Current liabilities								
Trade and other payables	144.7	270.6	43.8	459.0	27.8	22.0	508.9	685.9
Interest-bearing liabilities		270.0	45.0	439.0	3.6	-	3.6	5,084.8
Other liabilities		3.7		3.7			3.7	3.3
Tenant deposits		23.7	2.7	26.4		-	26.4	20.1
Total current liabilities	144.7	298.1	46.4	489.2	31.5	22.0	542.6	5,794.1

Note A: Proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.

Note B: All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

1. Includes gross receivables net of provision for doubtful debt and other adjustment items.

Net Assets by Segment (cont'd)



				Mar 31, 2024				Mar 31, 2023
	Who	lly-owned			٦V		Proportionally	Proportionally
Ps. millions unless otherwise stated	FIBRA	Industrial	Retail	Consolidated	Retail	Industrial	Combined	Combined
Non-current liabilities								
Trade and other payables	-	-	0.2	0.2	-	-	0.2	44.4
Tenant deposits	-	270.0	30.3	300.3	19.0	7.7	326.9	331.0
Interest-bearing liabilities	11,536.1	4,729.4	-	16,265.5	565.2	-	16,830.7	11,428.7
Deferred income tax	-	24.9	-	24.9	-	-	24.9	25.7
Other liabilities	-	3.7	-	3.7	-	-	3.7	6.8
Total non-current liabilities	11,536.1	5,028.0	30.5	16,594.6	584.2	7.7	17,186.4	11,836.7
Total liabilities	11,680.8	5,326.1	76.9	17,083.7	615.7	29.6	17,729.0	17,630.7
Net (liabilities)/assets	(11,256.3)	39,994.8	4,714.0	33,452.5	1,297.8	1,740.2	36,490.5	32,670.2

Note A: Proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.

Note B: All figures are rounded to the nearest decimal point. Any arithmetic inconsistencies are due to rounding.

1Q24 Key Financial Metrics by Segment





				Ps. m							US\$m			
	W	holly-Owned			Joint Ve	enture	Prop_	W	holly-Owned			Joint Ve	enture	Prop
Metric	FIBRA	Industrial	Retail	Consol	Retail	Industrial	Combined	FIBRA	Industrial	Retail	Consol	Retail	Industrial	Combined
Total revenues	0.0	894.5	131.1	1,025.6	67.7	18.9	1,112.2	0.0	52.6	7.7	60.3	4.0	1.1	65.4
NOI	(0.0)	794.6	94.4	889.0	46.3	17.6	952.9	(0.0)	46.8	5.6	52.3	2.7	1.0	56.1
NOI Margin	n/a	88.8%	72.0%	86.7%	68.3%	93.6%	85.7%	n/a	88.8%	72.0%	86.7%	68.3%	93.6%	85.7%
EBITDAre ¹	(87.8)	795.9	94.1	802.1	45.9	16.0	864.1	(5.2)	46.8	5.5	47.2	2.7	0.9	50.8
EBITDAre Margin	n/a	89.0%	71.7%	78.2%	67.8%	85.0%	77.7%	n/a	89.0%	71.7%	78.2%	67.8%	85.0%	77.7%
FFO	(94.5)	594.2	68.6	568.3	29.1	16.7	614.1	(5.6)	35.0	4.0	33.4	1.7	1.0	36.1
FFO Margin	n/a	66.4%	52.3%	55.4%	43.0%	88.4%	55.2%	n/a	66.4%	52.3%	55.4%	43.0%	88.4%	55.2%
AFFO	(94.5)	475.2	63.5	444.3	28.3	16.7	489.3	(5.6)	28.0	3.7	26.1	1.7	1.0	28.8
AFFO Margin	n/a	53.1%	48.4%	43.3%	41.7%	88.7%	44.0%	n/a	53.1%	48.4%	43.3%	41.7%	88.7%	44.0%
AMEFIBRA defined FFO	(82.4)	590.5	68.1	576.1	29.3	16.7	622.1	(4.8)	34.7	4.0	33.9	1.7	1.0	36.6
AMEFIBRA defined FFO Margin	n/a	66.0%	51.9%	56.2%	43.2%	88.4%	55.9%	n/a	66.0%	51.9%	56.2%	43.2%	88.4%	55.9%

1. For further details of the calculation methodology see the definition section in the Appendix.

Note A: Peso amounts have been translated into US\$ at an average rate of 16.9954, which is the average FX for the quarter. Interest expense for unsecured debt is allocated between unencumbered Industrial and Retail assets based on the proportion of 1Q24 asset valuation of the respective unencumbered assets in the unsecured pool.

Note B: A proportionate share of revenue and expenses relating to respective joint ventures in the Retail portfolio (FIBRAMQ 50.0% interest) and the Industrial portfolio (FIBRAMQ 80.5% interest) has been included in the above.



05

Debt Profile



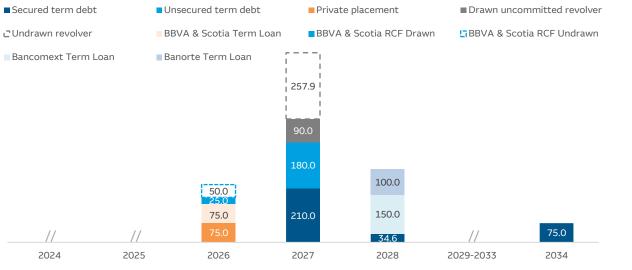
Debt overview



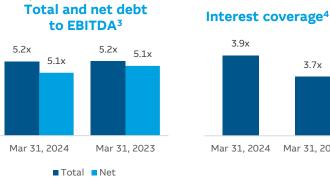
Overview

- CNBV Regulatory LTV of 30.5% and Regulatory Debt Service Coverage Ratio of 5.6x
- Real Estate net LTV of 32.6% and weighted average cost of debt of 5.7% • per annum
- Liquidity of US\$340m available via undrawn committed revolver and surplus cash
- 71.9% of property assets are unencumbered¹
- Average debt tenor remaining of 3.9 years

Loan expiry profile (US\$m)²



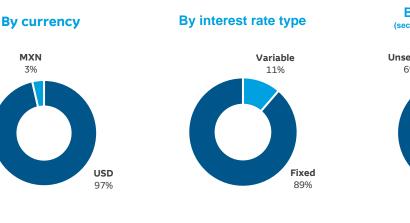
Key debt ratios²



Real estate gross⁵, net and regulatory LTV



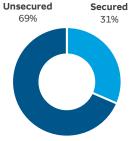
■ RE Gross LTV ■ RE Net LTV ■ Regulatory LTV



3.7x

Mar 31, 2023

By security type (secured debt / unsecured debt)



1. Percentage of investment properties value. 2. Proportionately combined result, including interest rate swap on variable rate term loans, as applicable, FX: Ps. 16.6780 per US\$. 3. Debt/EBITDA calculated using LTM EBITDA (1Q24) using an average FX rate of 17.3397 along with EoP debt balances converted to USD at an FX rate of 16.6780. 4. 1024 LTM NOI / 1024 LTM interest expense. 5. Gross debt / total RE assets per latest independent valuation adjusted for FX and land at cost - on a proportionally combined basis, excludes surplus cash reserves. Net real estate LTV ratio calculated as (debt - cash - sales proceeds receivable + escrow deposits) / (total properties at market value + land reserves) proportionally combined.

Debt Disclosure

Outstanding loans as at March 31, 2024

Debt associated with wholly-owned properties

Lenders	ESG component	Ссу	Balance US\$ m ¹	Balance Ps. m ¹ (Interest type Fixed/ Variable)	Interest rate p.a.	mortization ²	Security type	Commencement date	Maturity date
Various Insurance Companies through a Note Purchase and Guaranty Agreement - Term Loan		USD	75.0	1,250.9	Fixed	5.71%	Interest Only	Unsecured	30-Sep-16	30-Sept-26
Various Banks through a Credit Facility - Committed Revolving Credit Facility	1	USD	25.0	417.0	Variable	30-day SOFR + 1.92% ³	Interest Only	Unsecured	9-Dec-22	9-Dec-26
Various Banks through a Credit Facility - Term Loan	Ø	USD	75.0	1,250.9	Fixed	5.81% ⁴	Interest Only	Unsecured	9-Dec-22	9-Dec-26
Various Banks through a Credit Facility – Committed Revolving Credit Facility	ø —	USD Ps.		-	Variable Variable	30-day SOFR + 2.05 ⁵ 28-day TIIE + 1.70% ⁵	Interest Only	Unsecured	5-Apr-22	1-Apr-27
Various Banks through a Credit Facility - Term Loan	1	USD	180.0	3,002.0	Fixed	4.64% ⁶	Interest Only	Unsecured	5-Apr-22	1-Apr-27
BBVA México – Revolving Credit Facility ⁷	1	USD	90.0	1,501.0	Variable	30-day SOFR + 1.40%	Interest Only	Unsecured	28-Jun-22	28-Jun-27
Metropolitan Life Insurance Company - Term Loan		USD	210.0	3,502.4	Fixed	5.38%	Interest Only	Guaranty Trust, among others ⁸	13-Sep-17	1-Oct-27
Banorte - Term Loan	1	USD	100.0	1,667.8	Fixed	5.78% ⁹	Interest Only	Unsecured	14-Jun-23	14-Jun-28
Bancomext - Term Loan		USD	150.0	2,501.7	Fixed	5.67% ¹⁰	Interest Only	Unsecured	15-Jun-23	23-Jun-28
Metropolitan Life Insurance Company - Term Loan		USD	75.0	1,250.9	Fixed	5.23%	Interest Only	Guaranty Trust, among others ⁸	22-May-19	1-Jun-34
Total			980.0	16,344.4						

Debt associated with JV Trusts¹¹

Lender	Ссу	Balance US\$ m ¹		Interest type ed/ Variable)	Interest rate p.a.	Amortization	Security type	Commencement date	Maturity date
Various Banks through a Credit Facility - Term Loan	Ps.	34.6	576.3	Fixed	11.02% ¹²	Principal and interest ¹³	Guaranty Trust, among others ⁸	19-Dec-23	14-Dec-28
Total		34.6	576.3						
Total Wholly-Owned + JV Proportionate Share		1,014.6	16,920.8		5.74%				

1. Excludes upfront borrowing costs which, if capitalized, are amortized over the term of the relevant loan. FX: Ps. 16.6780 per USD. 2. Interest only, subject to compliance with certain debt covenants. 3. As of March 31, 2024, the Committed Revolving Credit Facility had available undrawn commitments of US\$50.0 million with a variable interest type calculated at 30-day SOFR + 0.10% SOFR adj + 1.825% p.a. spread (includes ESG adj). Three-year committed revolving credit facility, which can be extended for one additional year. 4. Fixed by a corresponding interest rate swap. Term loan has a variable interest type calculated at 30-day SOFR + 0.10% pa. spread (includes ESG adj) and 28-day TIIE + 1.70% (includes ESG adj) are corresponding interest rate swap. Term loan has a variable interest type calculated at 30-day SOFR + 0.10% adj + 1.95% p.a. spread (includes ESG adj) are 28-day TIIE + 1.70% (includes ESG adj). 7. As of March 31, 2024, the BBVA México - Revolving Uncommitted Credit Facility has been drawn. 8. Lenders have recourse only to the properties, cash flows and other reserves constituted under the facilities, except under certain limited 32 circumstances in which the lenders have recourse to FIBRA Macquarie 9. Fixed by a corresponding interest rate swap. Term loan has a variable interest type calculated at 90-day SOFR + 1.95% p.a. spread. 10. Fixed by a corresponding interest rate swap. Term loan has a variable interest type calculated at 90-day SOFR + 1.95% p.a. spread. 10. Fixed by a corresponding interest rate swap. Term loan has a variable interest type calculated at 28-day TIIE + 2.00% p.a. spread. 13. 25 years amortization of principal starting in 2024. **Note**: All interest rates are inclusive of applicable withholding taxes.



CNBV Regulatory Ratios

Net RE LTV =



						1Q24
Leverage ratio						Ps.'000
Bank debt ¹						16,372,460
Bonds						-
Total assets						53,603,824
Leverage ratio	a = <u>16,372,058</u> 53,603,824	=	30.5%			
Debt service cov	verage ratio (ICD t) ²				t=0	Ps.'000 Σ ⁴ t=1
AL ₀	Liquid assets				518,013	-
IVA t	Value added tax receivable				-	-
UO t	Net operating income after dividends				-	2,000,613
LR 0	Revolving debt facilities				-	5,135,560
t	Estimated debt interest expense				-	999,739
Pt	Scheduled debt principal amortization ³				-	-
Κt	Estimated recurrent capital expenditures				-	259,578
D t	Estimated non-discretionary development costs				-	99,173
ICD t =	518,013 + 2,000,618 + 5,135,560	=	5.6x	(Regulatory Minimum 1.0)	ð	
	999,739 + 259,578 + 99,173		5.07		v	
RE LTV =	Gross Debt	=		US\$ 1,014,555,877		33.0%
	1Q24 Internal Valuation + E&D WIP at Cost			US\$ 3,075,895,868	_	

=

US\$ 1,003,613,523

1Q24 Internal Valuation + E&D WIP at Cost US\$ 3,075,895,868

Net debt + Tenant deposits

1. Bank Debt associated with the Retail JV is accounted for using the equity accounting method pursuant to IFRS, and so is classified in Total Assets, not in Bank Debt. Industrial JV assets are included at 100% value in Total Assets, pursuant to IFRS. 2. As of March 31, 2024, FIBRAMQ drew US\$25.0 million from its committed revolving facility.

3. As of March 31, 2024, US\$90m have been drawn from the BBVA México - Revolving Credit Facility. US\$40m are due in the 2H24, but the term can be extended for 18 months for up to 5 years. Given the aforementioned the drawn amount has not been included in the DSCR calculation.

32.6%



06

AFFO Calculation Methodology



AFFO calculation methodology

FIBRA Macquarie México



Definitions

NOI Item	Definition
Repairs and maintenance expense (R&M)	Scheduled or unscheduled work to repair minor damage or normal wear and tear, as well as make-ready expenses. Typically, low value relative to maintenance capex.
FFO Items	
Transaction related expenses	Relates to business development expenses incurred during the quarter, which are expensed to P&L in accordance with IFRS.
Normalized financing costs	Incurred in connection with raising, refinancing or extinguishing loan facilities. Calculated based upon actual cash expenses in respect of each loan facility, amortized daily over the original tenor of the relevant debt facility.
AFFO items	
Normalized maintenance capex	Expenditure related to sustaining and maintaining existing property. Typically scheduled on a recurring basis based on warranty and useful life needs. Higher value than R&M. Often recoverable through the lease at cost.
Normalized extraordinary capex	Rare, unscheduled major capital works to repair damage or to replace items arising from unforeseen events such as natural disasters, accidents and vandalism. Typically eligible for insurance claims, which are netted against the costs.
Normalized tenant improvements (TIs)	Have similar characteristics to maintenance capex, except that the expenditure is typically one-off and is recovered through the lease generating a return.
Above-Standard Tenant Improvements (ASTIs)	Specialized, non-standard tenant improvements that would usually not be valued by another tenant or replaced/maintained after current lease. Cost is generally recovered through lease generating a return.
Third-party leasing commissions	Third-party broker costs paid on new and renewal leases.
Property management platform leasing-related expenses	Costs incurred by FIBRAMQ's internal property management platform related to leasing existing GLA.
Property management platform engineering-related expenses	Costs incurred by FIBRAMQ's internal property management platform related to sustaining and maintaining existing GLA. Based on expenses allocable to maintenance capex and TIs.
Excluded from AFFO	
Expansions	Investment related to the addition of new GLA for an existing property. Includes relevant internal and third-party costs.
Development	Investment related to the addition of land and related construction of new GLA. Includes relevant internal and third-party costs.
Remodeling costs	Significant appearance and/or structural changes made with the aim of increasing property usefulness and appeal. Includes relevant internal and third-party costs. Includes any material conversion of property use.

AFFO calculation methodology (cont'd)



Quarterly cash deployment vs normalized methodology

	1Q24	1Q23	
Actual cash deployment for the three months ended	Ps. m	Ps. m	Var (%)
Financing costs	(0.0)	(8.6)	(99.9%)
Maintenance capital expenditures	(41.4)	(49.7)	(16.7%)
Tenant improvements	(28.8)	(46.5)	(38.1%)
Above-standard tenant improvements	(1.8)	(1.8)	0.0%
Extraordinary maintenance capital expenditures, net of insurance proceeds	3.3	(2.4)	(240.3%)
Leasing commissions	(32.6)	(13.3)	145.0%
Internal platform engineering costs ¹	(6.1)	(3.4)	79.4%
Internal platform leasing costs ¹	(15.4)	(9.9)	56.3%
Subtotal FFO/AFFO Adjustments ²	(122.7)	(135.4)	(9.4%)

Subtotal FFO/AFFO Adjustments ²	(142.8)	(140.2)	1.8%
SubtotarriorArro Adjustments	(142.8)	(140.2)	1.070

1. Recognized on an accrual basis effective 1 January 2024 . 2. Excludes straight linings of rents



 $\mathbf{07}$

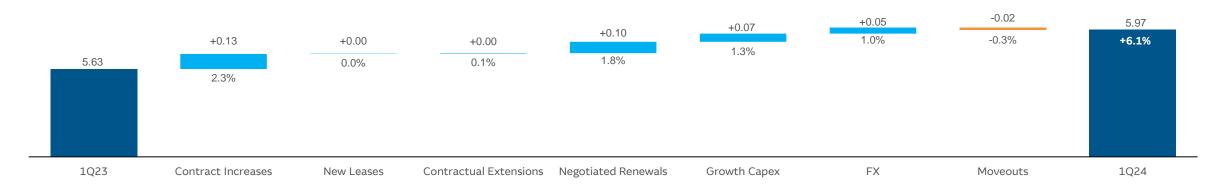
Appendix



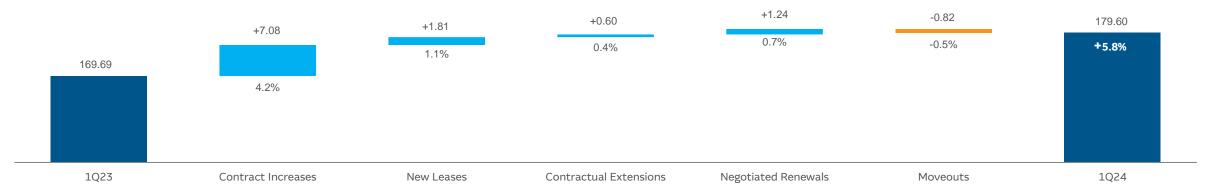
Rental Rate Bridges Year-on-Year



Industrial rental rate bridge from 1Q23 to 1Q24 (US\$/sqm/m)



Retail rental rate bridge from 1Q23 to 1Q24 (Ps./sqm/m)



1Q24 Quarterly AFFO per Certificate Bridges



MACQUARIE

AFFO per certificate in Ps. 4Q23 to 1Q24 (Ps. /CBFI)



AFFO per certificate in Ps. 1Q23 to 1Q24 (Ps. /CBFI)



Consolidated Portfolio: Same Store Metrics¹



Financial Metrics (Ps. m)	1Q24	1Q23	Var (%)	3 Months ended Mar 31, 2024	3 Months ended Mar 31, 2023 (PCP)	Var (%)
Revenues (Ps. m; inc. SLR)	Ps. 1,087.1m	Ps. 1,082.1m	0.5%	Ps. 1,087.1m	Ps. 1,082.1m	0.5%
Net Operating Income (Inc. SLR)	Ps. 933.0m	Ps. 942.9m	(1.1%)	Ps. 933.0m	Ps. 942.9m	(1.1%)
Net Operating Income Margin (Inc. SLR)	85.8%	87.1%	(131 bps)	85.8%	87.1%	(131 bps)
Revenues (Ps. m; exc. SLR)	Ps. 1,092.1m	Ps. 1,094.5m	(0.2%)	Ps. 1,092.1m	Ps. 1,094.5m	(0.2%)
Net Operating Income (Exc. SLR)	Ps. 937.9m	Ps. 955.2m	(1.8%)	Ps. 937.9m	Ps. 955.2m	(1.8%)
Net Operating Income Margin (Exc. SLR)	85.9%	87.3%	(139 bps)	85.9%	87.3%	(139 bps)

Operating Metrics	1Q24	1Q23	Var (%)	3 Months ended Mar 31, 2024	3 Months ended Mar 31, 2023 (PCP)	Var (%)
Number of Properties	254	254	-	254	254	-
GLA ('000s sqft) EOP	35,066	34,971	0.3%	35,066	34,971	0.3%
GLA ('000s sqm) EOP	3,258	3,249	0.3%	3,258	3,249	0.3%
Occupancy EOP	97.3%	97.3%	4 bps	97.3%	97.3%	4 bps
Average Monthly Rent (US\$/sqm) EOP	\$6.49	\$6.05	7.3%	\$6.49	\$6.05	7.3%
Weighted Avg Lease Term Remaining (years) EOP	3.2	3.2	1.5%	3.2	3.2	1.5%
Percentage of US\$ denominated Rent EOP	73.0%	74.6%	(166 bps)	73.0%	74.6%	(166 bps)

Industrial Portfolio: Same Store Metrics¹



Financial Metrics (Ps. m)				3 Months ended	3 Months ended	
	1Q24	1Q23	Var (%)	Mar 31, 2024	Mar 31, 2023 (PCP)	Var (%)
Revenues (Ps. m; inc. SLR)	Ps. 888.2m	Ps. 902.9m	(1.6%)	Ps. 888.2m	Ps. 902.9m	(1.6%)
Net Operating Income (Ps. m; inc. SLR)	Ps. 792.3m	Ps. 816.9m	(3.0%)	Ps. 792.3m	Ps. 816.9m	(3.0%)
Net Operating Income Margin (inc. SLR)	89.2%	90.5%	(127 bps)	89.2%	90.5%	(127 bps)
Revenues (Ps. m; exc. SLR)	Ps. 892.1m	Ps. 907.3m	(1.7%)	Ps. 892.1m	Ps. 907.3m	(1.7%)
Net Operating Income (Ps. m; exc. SLR)	Ps. 796.2m	Ps. 821.2m	(3.0%)	Ps. 796.2m	Ps. 821.2m	(3.0%)
Net Operating Income Margin (exc. SLR)	89.2%	90.5%	(127 bps)	89.2%	90.5%	(127 bps)

Financial Metrics (US\$m)	1Q24	1Q23	Var (%)	3 Months ended Mar 31, 2024	3 Months ended Mar 31, 2023 (PCP)	Var (%)
Revenues (US\$m; inc. SLR)	US\$ 52.3m	US\$ 48.3m	8.3%	US\$ 52.3m	US\$ 48.3m	8.3%
Net Operating Income (US\$m; inc. SLR)	US\$ 46.6m	US\$ 43.7m	6.7%	US\$ 46.6m	US\$ 43.7m	6.7%
Net Operating Income Margin (inc. SLR)	89.2%	90.5%	(127 bps)	89.2%	90.5%	(127 bps)
Revenues (US\$m; exc. SLR)	US\$ 52.5m	US\$ 48.5m	8.2%	US\$ 52.5m	US\$ 48.5m	8.2%
Net Operating Income (US\$m; exc. SLR)	US\$ 46.8m	US\$ 43.9m	6.7%	US\$ 46.8m	US\$ 43.9m	6.7%
Net Operating Income Margin (exc. SLR)	89.2%	90.5%	(127 bps)	89.2%	90.5%	(127 bps)

Operating Matrice				3 Months ended	3 Months ended	
Operating Metrics	1Q24	1Q23	Var (%)	Mar 31, 2024	Mar 31, 2023 (PCP)	Var (%)
Number of Properties	237	237	-	237	237	-
GLA ('000s sqft) EOP	30,437.1	30,368.2	0.2%	30,437.1	30,368.2	0.2%
GLA ('000s sqm) EOP	2,827.7	2,821.3	0.2%	2,827.7	2,821.3	0.2%
Occupancy EOP	98.2%	98.2%	(2 bps)	98.2%	98.2%	(2 bps)
Average Monthly Rent (US\$/sqm) EOP	5.91	5.62	5.1%	5.91	5.62	5.1%
Customer Retention LTM EOP	88.9%	93.4%	(455 bps)	88.9%	93.4%	(455 bps)
Weighted Avg Lease Term Remaining (years) EOP	3.2	3.2	(1.4%)	3.2	3.2	(1.4%)
Percentage of US\$ denominated Rent EOP	91.4%	91.5%	(10 bps)	91.4%	91.5%	(10 bps)

Retail Portfolio: Same Store Metrics¹



Financial Metrics (Ps. m)	1Q24	1Q23	Var (%)	3 Months ended Mar 31, 2024	3 Months ended Mar 31, 2023 (PCP)	Var (%)
Revenues (Ps. m; inc. SLR)	Ps. 198.9m	Ps. 179.2m	11.0%	Ps. 198.9m	Ps. 179.2m	11.0%
Net Operating Income (Ps. m; inc. SLR)	Ps. 140.6m	Ps. 126.0m	11.6%	Ps. 140.6m	Ps. 126.0m	11.6%
Net Operating Income Margin (inc. SLR)	70.7%	70.3%	42 bps	70.7%	70.3%	42 bps
Revenues (Ps. m; exc. SLR)	Ps. 200.0m	Ps. 187.2m	6.8%	Ps. 200.0m	Ps. 187.2m	6.8%
Net Operating Income (Ps. m; exc. SLR)	Ps. 141.7m	Ps. 134.0m	5.8%	Ps. 141.7m	Ps. 134.0m	5.8%
Net Operating Income Margin (exc. SLR)	70.9%	71.6%	(69 bps)	70.9%	71.6%	(69 bps)

Operating Metrics	1Q24	1Q23	Var (%)	3 Months ended Mar 31, 2024	3 Months ended Mar 31, 2023 (PCP)	Var (%)
Number of Properties	17	17	-	17	17	-
GLA ('000s sqft) EOP	4,628.5	4,602.7	0.6%	4,628.5	4,602.7	0.6%
GLA ('000s sqm) EOP	430.0	427.6	0.6%	430.0	427.6	0.6%
Occupancy EOP	91.4%	91.0%	41 bps	91.4%	91.0%	41 bps
Average Monthly Rent (US\$/sqm) EOP	\$179.60	\$169.69	5.8%	\$179.60	\$169.69	5.8%
Weighted Avg Lease Term Remaining (years) EOP	3.5	3.1	13.8%	3.5	3.1	13.8%

GLA distribution by market



Diversified portfolio

South

Total

2,875

Owning both Industrial and Retail assets provides greater growth opportunity.

		GLA (sqm 000's)						
City	Region	Industrial	%	Retail ²	%	Total	%	
Monterrey	North	545	19.0%	35	8.1%	580	17.5%	
Ciudad Juárez	North	429	14.9%	-	-	429	13.0%	
MCMA ¹	Central	114	4.0%	298	69.3%	412	12.5%	
Reynosa	North	259	9.0%	-	-	259	7.8%	
Tijuana	North	207	7.2%	-	-	207	6.3%	
Querétaro	Bajío	183	6.4%	-	-	183	5.6%	
Puebla	Central	176	6.1%	-	-	176	5.3%	
Hermosillo	North	179	6.2%	-	-	179	5.4%	
Saltillo	North	122	4.2%	-	-	122	3.7%	
Chihuahua	North	115	4.0%	-	-	115	3.5%	
Nuevo Laredo	North	105	3.6%	-	-	105	3.2%	
Mexicali	North	101	3.5%	-	-	101	3.1%	
Guadalajara	Bajío	81	2.8%	14	3.3%	96	2.9%	
Nogales	North	93	3.2%	-	-	93	2.8%	
San Luis Potosí	Bajío	73	2.5%	-	-	73	2.2%	
Matamoros	North	69	2.4%	-	-	69	2.1%	
Cancún	South	-	-	34	7.9%	34	1.0%	
Tuxtepec	South	-	-	34	7.8%	34	1.0%	
Los Mochis	North	22	0.8.%	-	-	22	0.7%	
Irapuato	Bajío	-	-	15	3.6%	15	0.5%	
Total		2,875	100.0%	430	100.0%	3,305	100%	
	North	2,247	78.1%	35	8.1%	2,281	69.0%	
	Central	290	10.1%	298	69.3%	588	17.8%	
	Bajío	338	11.8%	30	6.9%	368	11.1%	
	a 11			60	1 - 70/	60	0.00/	

100.0%

68

430

15.7%

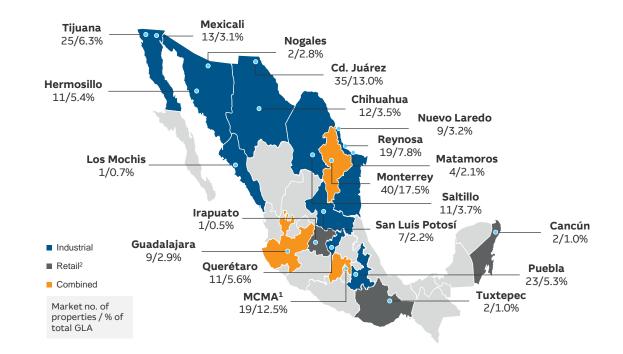
100.0%

68

3,305

Key market presence

Industrial assets in strategic manufacturing markets and retail assets in high density urban areas.



2.0%

100.0%

Portfolio Distribution by Market



Industrial

				GLA	GLA		Average Monthly Rent per
City	Total Number of Properties	Total Number of Tenants	Occupancy	(000's sqft)	(000's sqm)	% Industrial GLA	Leased m ² (US\$) ¹
Monterrey	39	46	98.5%	5,865.6	544.9	19.0%	5.83
Ciudad Juárez	35	38	100.0%	4,613.4	428.6	14.9%	5.68
Tijuana	25	34	100.0%	2,231.5	207.3	7.2%	6.12
Puebla	23	30	96.4%	1,899.3	176.5	6.1%	6.69
Reynosa	19	20	89.6%	2,792.2	259.4	9.0%	5.96
Mexicali	13	23	97.0%	1,091.5	101.4	3.5%	5.28
Chihuahua	12	13	100.0%	1,242.6	115.4	4.0%	5.51
Hermosillo	11	13	100.0%	1,925.5	178.9	6.2%	6.59
Querétaro	11	12	100.0%	1,974.6	183.4	6.4%	5.23
Saltillo	11	12	100.0%	1,312.8	122.0	4.2%	4.79
Nuevo Laredo	9	10	100.0%	1,125.3	104.5	3.6%	5.95
MCMA	9	14	94.0%	1,226.2	113.9	4.0%	8.58
Guadalajara	8	7	100.0%	876.9	81.5	2.8%	6.96
San Luis Potosi	7	7	100.0%	785.6	73.0	2.5%	6.20
Matamoros	4	4	100.0%	744.0	69.1	2.4%	5.04
Nogales	2	2	100.0%	1,004.5	93.3	3.2%	6.29
Los Mochis	1	1	100.0%	235.2	21.9	0.8%	6.33
Total	239	286	98.2%	30,946.7	2,875.0	100.0%	5.97

Retail

				GLA	GLA		Average Monthly Rent per
City	Total Number of Properties	Total Number of Tenants	Occupancy	(000's sqft)	(000's sqm)	% Retail GLA	Leased m ² (Ps.) ¹
МСМА	10	407	90.7%	3,209.1	298.1	69.3%	181.09
Cancún	2	92	98.8%	366.1	34.0	7.9%	145.77
Tuxtepec	2	69	96.6%	360.8	33.5	7.8%	163.85
Monterrey	1	80	79.6%	373.6	34.7	8.1%	248.61
Irapuato	1	20	97.8%	165.0	15.3	3.6%	153.72
Guadalajara	1	41	98.3%	154.0	14.3	3.3%	160.11
Total	17	709	91.4%	4,628.5	430.0	100.0%	179.60





- Adjusted funds from operations (AFFO)¹ is equal to FFO less 1) straight-line rent, normalized maintenance capex, normalized above-standard tenant improvements, normalized extraordinary capex, normalized tenant improvement and normalized third-party leasing commissions, all based upon the rolling three-year average of actual cash expenditure, and 2) normalized leasing and engineering-related costs incurred by the internal property management platform based upon the rolling three-year average on accrual basis, prospectively from January 1, 2024. Previous periods in this three-year calculation period remains on actual cash basis.
- AMEFIBRA defined Funds from operations (FFO) is equal to EBITDA plus interest income less interest expense, income tax and amortization of debt costs (in accordance with IFRS). Alternatively, it would be equal to FIBRA Macquarie defined FFO less normalized debt costs plus amortization of debt costs (in accordance with IFRS).
- Development Portfolio includes properties that are under development and properties that are developed but have not met Stabilization.
- Earnings before interest, tax, depreciation and amortization (EBITDA) Prospectively from 4Q20 EBITDA includes NOI less FIBRA-level management fees, corporate expenses, administrative expenses, transaction related expenses, professional and legal expenses, therefore, EBITDA is equal to EBITDA*re*. For prior periods EBITDA excluded transaction related expenses.
- Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate (EBITDAre) EBITDAre is a non-GAAP financial measure. FIBRAMQ computes EBITDAre in accordance with standards established by the National Association of Real Estate Investment Trusts, or NAREIT, which may not be comparable to EBITDAre reported by other FIBRAs that may not compute EBITDAre in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than FIBRAMQ does. EBITDAre is defined as EBITDA (see definition above) less transaction related expenses.
- Funds from operations (FFO) is equal to EBITDA plus interest income less interest expense, income tax and normalized financing costs.
- Gross leasable area (GLA) is the total area of a building which is available for lease to external parties.
- Net operating income (NOI) includes lease-related income and other variable income, less property operating expenses (including property administration expenses).
- Net tangible asset value is calculated by subtracting goodwill, derivative financial instruments, straight line rent asset, unamortized debt costs, unamortized tenant improvements (including above-standard tenant improvements) and unamortized leasing commissions, from net assets as per IFRS.
- Occupancy is the total GLA which has been leased to a tenant under a binding agreement, as a percentage of total GLA. We do not include any GLA as leased which is not subject to binding arrangements. Occupancy percentage is calculated as the total area leased to customers divided by the total GLA.
- Operating Portfolio represents properties that have reached Stabilization.
- Real estate gross LTV is stated on a proportionately combined basis and is calculated as (gross debt) / (total RE assets per latest valuation adjusted for FX + land at cost).
- Real estate net LTV is stated on a proportionately combined basis and is calculated as (gross debt unrestricted cash asset sales receivable + tenant security deposits) / (total RE assets per latest valuation adjusted for FX + land at cost).

Other important information



- Redevelopments (generally projects which require capital expenditures exceeding 25% of the gross cost basis) are placed in the operating portfolio upon the earlier of reaching 90% occupancy or twelve months from the completion of renovation construction.
- Regulatory LTV is calculated as defined by the CNBV (Comisión Nacional Bancaria y de Valores) (total IFRS consolidated debt + interest payable) / total IFRS consolidated assets.
- Regulatory Debt Service Coverage Ratio (DSCR) is calculated as per the methodology defined by the CNBV (Comisión Nacional Bancaria y de Valores) which reflects the inclusion of four quarters of forecast information.
- **Reporting Standards:** our financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.
- Retention is calculated on the basis of renewed leases as a percentage of total expiring leases. For the purpose of this calculation, leases are deemed to expire in the period corresponding to when either the renewal lease is signed or the customer moves out, as applicable.
- Rounding: where appropriate, figures in this presentation have been rounded to the nearest decimal point. Arithmetic inconsistencies are due to this rounding.
- Same store metrics are calculated based on those properties which have been owned for a minimum period of 15 months. All properties included in same store for 1Q23 and 1Q24 have been owned and operated since, and remain so, from January 1, 2023 until March 31, 2024. Expansions of these properties are included.
- Stabilization is defined as the earlier of when a property that was developed has been completed for one year or is 90% occupied. Upon Stabilization, a property is moved into our Operating Portfolio.
- Straight-line rent is a requirement under IFRS to recognize a non-cash adjustment for the difference between the monthly rent invoiced and the average monthly rent amount (i.e. total income of all payments over the lease, including fixed escalations and rent free periods, divided by the total lease term).
- Valuations: our investment properties are included in the IFRS financial statements at fair value, supported by an internal valuation as at March 31, 2024. The key assumptions are as follows:
 - The range of reversionary capitalization rates applied to the portfolio were between 6.75% and 10.25% for industrial properties and 9.25% and 11.00% for retail properties.
 - The discount rates applied a range of between 8.50% and 11.75% for industrial properties and 11.75% and 13.50% for retail properties.